

Creating New Tomorrows

The Bulsard Group: Partners in Change



Teach a man to fish, and he'll fish for a lifetime. Teach a business to harness the power of change, and it will be efficient and successful for many years to come.

That's the guiding principle behind The Bulsard Group, a Houston-based innovative business solutions firm known for its agility and success in Operational Excellence, Organizational Development, Lean Six Sigma and Change Management.

"We partner with clients to embrace change and uncover the value of their people, processes

and improve the efficiency of their processes, improve their organization's capability, and make any necessary changes in technology to achieve their desired future state. "We don't just arrive, apply our unique methodologies and complete the improvements for them," she says. "We teach them. That way, they develop the tools they need to continue to improve on their own."

Community Ambassador

As busy as she is with The Bulsard Group, Wall finds time for a variety of community activities. The foundation for her community involvement is her POWER Principles – Persevering, Owning, Winning, Empowering and Respecting. She is a highly

sought-after motivational speaker and writer, she mentors young women through her Girl POWER Network, and she supports the ARISE Academy Charter School founded in New Orleans' 9th Ward area after hurricane Katrina, among other activities. In addition, The Bulsard Group has provided scholarships to many students in Louisiana and Texas in recognition of their scholastic achievement.

Daughters Come First

For all her many accomplishments in the business world and her many contributions to the community, Wall, a New Orleans native, says her two greatest successes in life are her daughters, Kayla, 12, and Kaci, six. "They encourage me every day to remain passionate about what I do and to find the courage to stay strong and keep going," she says. "They are my guiding light and beacon of hope to lead me through the uncertainties that may exist as an entrepreneur."

A recognized community leader, Latoya Bullard Wall has been named to *Who's Who in Black Houston*, and was recently awarded the Greater Houston Black Chamber of Commerce's highest honor, the Pinnacle Award, for her success as an entrepreneur and her support in the community. She has been featured as a trailblazer in *Black Enterprise* and *Essence* magazines and as one of the "40 Next" young entrepreneurs to change the world. Wall earned a B.S. in mechanical engineering from Louisiana State University and an M.S. in project management from Boston University. She is a Master Black Belt and Lean Six Sigma facilitator, one of only a few black females to have achieved this level of certification, which places her in the upper echelon of executives qualified to lead teams of other top executives.

and technology to create a bridge to the future," says CEO Latoya L. Wall, a Master Black Belt and Lean Six Sigma facilitator.

Over the past five years, The Bulsard Group has been a catalyst for such diverse organizations as Chevron, the Houston Metropolitan Transit Authority and the Women's Business Enterprise National Council (WBENC) to achieve Operational Excellence and save millions of dollars in operations, invoicing, contracting, manufacturing, IT management, financial systems, supply chain management and other functional areas. Other well-known clients include Raytheon, Shell, Precision Medical Billing and the National Minority Supplier Development Council. In the midst of a global expansion, the company is in the process of expanding its reach to such areas as the UAE, Canada, South America and the Caribbean.

Wall and her exceptional team of change agents work hand in hand with clients to

KEY CERTIFICATIONS

WBENC

NMSDC

BBB

Small Disadvantaged Business

HUB Zone

City of Houston DBE

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